

BIO



Paul Daniels, Jr.

Int'l Speaker | Board Advisor | Bestselling Author Founder & CEO of Peripheral Thinkers™

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Paul Daniels is an international speaker, 3X board advisor, international bestselling author, and Founder of Peripheral Thinkers™.

More importantly, he is a collector of perspectives, a connector of people, and a challenger of conventional thinking.

As a child, Paul was labeled slow, stupid, lazy, a daydreamer, and an outsider. The labels followed him through university and well into his professional career. By age 39, he had started and sold his first company and risen through the ranks of two Fortune 500 companies. Clients and companies loved the results (over \$1 billion in new annual revenue) but still labeled him an outsider.

At age 40, a diagnosis changed everything. Paul's insatiable curiosity now had a focus. His research of the world's most inventive leaders uncovered an innate set of super-skills. While only about 10% of people are **born** with the skills, these leaders represent many of the world's most prolific innovators.

Paul's translation of these innate super-skills is the genesis of the Peripheral Thinking™ model. His speaking and advisory firm—Peripheral Thinkers™—helps the 90% apply these super-skills to challenge convention, create new paths to growth and innovation, and transform their businesses to thrive in any environment.

You may have seen his interviews on shows like the Climate Tech Awards (*Paris*), Business Gorillas (*NYC*), The B2B CEO Show (*Austin*), and Evolepreneur (*Sydney*, *Australia*).

Paul's unique perspectives have influenced organizations of all sizes, including General Electric, UnitedHealthcare, WebMD, AT&T, Ericsson, SMU School of Law, and the US Paralympics. His innovative thought leadership spans four decades, more than 30 industries, 27 countries, and \$2.5 billion in new annual revenue.

In his free time, Paul keeps his mind active and expanding as an old-dude surfer, custom car builder, metal fabricator, abstract painter, and trier of anything ... at least twice.

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